JAYAWANT SHIKSHAN PRASARAK MANDAL'S

JAYAWANTRAO SAWANT INSTITUTE OF MANAGEMENT & RESEARCH, HADAPSAR PUNE

Approved by AICTE & Affiliated to SPPU, NAAC Accredited, ISO 9001:2015 Certified



Notice

Date: 21 /09 /2022

Dear all students of MBA I & II all Faculty members, non-teaching and are hereby informed that, JSIMR is offering Add on Course on—Spoken English for 30 clock hour sessions, followed by an examination and certification of the same.

This is compulsory Course for all students admitted to the respective class for the respective academic year.

Course	Class	Duration	Time	Name of Course	Class room No.
MBA-I	MBA I(A)	1/10/2022 to 31/10/2022	1.30 to 2.30pm	Add on Course on Spoken English	room No.
	MBA I(A)	1/10/2022 to 31/10/2022	1.30 to 2.30pm	Add on Course on—	
	MBA I(B)	1/10/2022 to 31/10/2022	3.00 to 4.00pm	Add on Course on Spoken English	
	MBA I(B)	1/10/2022 to 31/10/2022	3.00 to 4.00pm	Add on Course on— MS-Office	
Kara kananan	MBA I(A&B)	2/11/2022	2.00 to 4.00pm	Personality development	
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MBA-II	MBA II(A)	6/11/2022 to 9/12/2022	1.30 to 2.30pm	Add on Course on Spoken English	ELECTRICAL CONT.
	MBA II(A)	6/11/2022 to 9/12/2022	1.30 to 2.30pm	Add on Course on— MS-Office	
	MBA II(B)	6/11/2022 to 9/12/2022	3.00 to 4.00pm	Add on Course on Spoken English	
	MBA II(B)	6/11/2022 to 9/12/2022	3.00 to 4.00pm	Add on Course on— MS-Office	
	MBA I(A&B)	12/12/2022	2.00 to 4.00pm	Personality development	

Note-1) Add on course will be daily after college hours .2) Student Must Have minimum 75% Attendance 3) Student must attend the Exam and must secure Minimum 40 Marks.4) Exam will be practical oriented.5) Attendance is compulsory for all students.

***Without attendance for exam certificate will not be issued

Prof. Reuben Umap

Dr. Umesh B Nath

Dr. Manohar Karade

Coordinator

HOD

DIRECTOR

J. S. P. M. S

Hadapsar

Jayawantrao Sawant Institute
Of Management & Research
Hadapsar, Pune : 411 028





Notice

Date: 21 /09 /2022

Details of faculties teaching to add on course are as follows

Course	Class	Name of Course	Name of the Faculty
MBA	MBA-I & II	Add on Course on Spoken English	Prof. Reuben Umap
	MBA-I & II	Add on Course on MS-Office	Dr. Santhosh Samuel
	MBA-I & II	Personality Development	Dr. Manohar Karade

Prof. Reuben Umap

Coordinator

Dr. Umesh B Nath

Dr. Manchar Karade DIRECTOR J. Spirector S

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Course Duration - 30 hrs.

Course Coordinator - Prof. Reuben Umap

Course Overview: This course is designed to teach how to use the many features of MS Word to create documents, publications, and complete tasks that require the use of a word processor for business purpose.

Course Objectives -

- 1. To make aware and application of word document for organizational use and effective presentation with power point.
- 2. Simple Excel for beginner for data entry and draw graphs and tables. Uses excel for basic calculations.

Course Outcome - Student will be able to work on word, excel and power point Platform. Marks of the Exam -100 Exam duration - 3hrs Evaluation of students - Practical based Ms. word (10 hrs)

- Creating, editing,
- ✓ saving and printing text documents
- ✓ Font and paragraph formatting
 ✓ Simple character formatting
- ✓ Inserting tables, smart art, page breaks

Ms. Excel

- ✓ Spreadsheet basics
- Creating, editing, saving and printing spreadsheets
- ✓ Working with functions & formulas
- ✓ Modifying worksheets with color & auto formats

Ms. Power Point

- ✓ Opening, viewing, creating, and printing slides
- Applying auto layouts
- ✓ Adding custom animation
- Using slide transitions

Internet

- ✓ Understanding how to search/Google
- ✓ bookmarking and Going to a specific website
- ✓ Copy and paste Internet content into your word file and emails

- Using lists and styles
- Working with images
- Using Spelling and Grammar check
- Understanding document properties
- ✓ Mail Merge

(10 hrs.)

- Graphically representing data: Charts & Graphs
- Speeding data entry: Using Data Forms
- ✓ Analyzing data : Data Menu, Subtotal, Filtering Data
- ✓ Formatting worksheets Securing & Protecting spreadsheets

(8hrs.)

- Graphically representing data: Charts & Graphs
- Creating Professional Slide for Presentation.

(2hrs.)

 Understanding social media platforms such as Facebook - & Many more learn with best practices

Book Fundamentals of computer -P.K. Singha ,Fundamentals of computer -V. Rajaraman

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Date

Time-

Marks of the Exam -100	Exam	duration – 3h	ırs
Ms. Word		30	
A) Prepare a MBA Time table	10		
B) Prepare Resume	10		
C) Send Resume to any 5 Organizations using Mail merge Facility			
	10		
Ms. Excel		35	
A) Prepare Invoice	10		
B) Prepare Mark sheet with chart	15		
C) Prepare Paysheet	10		
Ms. Power Point		30	
A) Prepare a Power point Presentation on Jayawantrao Sawant Institute	of Manag		rch
(Note:-Minimum 12 Slides first slide includes name of College, Studenthank You)			
B) Prepare Powerpoint Presentations on any IT Company			
(Note:-Minimum 12 Slides first slide includes name of College, Studenthank You)	it, Subject	and Last slide in	ncludes
C) Prepare a Powerpoint Presentation on Future Trends in IT		10	
(Note: - Minimum 12 Slides first slide includes name of College, Stude thank You)	ent, Subjec	ct and Last slide	includes
		16	

Dr. Umesh B Nath Prof. Reuben Umap Dr. Manohar Karade Coordinator HOD

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Redapsar, Pane - 411 028





Course Duration - 30 hrs.

Course Coordinator - Prof. Reuben Umap

Marks of the Exam -100

Exam duration - 3hrs.

Evaluation of students- Practical based

Mode of Exam - MCQS & Class room presentation

Course Overview:

Learning English is very important. The format of the class would include theory classes on etiquette and manners, grammar & vocabulary.

Conversation classes f or building fluency. Group discussion classes including debates, thought processing, language check etc.

Course Goals:

The purpose of the course is to synchronize educational fineness with human excellence, to promote self- development and creativity in a stress free atmosphere, to emphasize on providing the most modern and sophisticated learning environment coupled with heritage. Moreover, it is to develop a more qualified and learned society.

The Goal is to create a student where English speaking capability can be harnessed by each and every individual to increase his/her potential to succeed in their professional and personal life. We seek to liberate the person from his inability to communicate in the corporate language of India, which is English.

Course Objectives:

- To Frame grammatically correct sentences in English.
- Fluently speak in English in any situation.
- Express yourself in groups of people confidently.
- Able to present ones thoughts more effectively.
- Participate at higher levels in Group Discussions and meetings.
- Present yourself more confidently in personal interviews.
- Deliver effective presentations and enhance the quality of content in e-mails Course Outcome

After completion of the above course student will able to understand how to use grammar

effectively in the communication.

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1. Basic Grammar

10 Session

Prescriptive/descriptive approaches grammaticality acceptability -appropriateness-grammar in context grammar in spoken & written

GRAMMER

- 1. TENSE
- 2. Subject Verb Agreement
- 3. Voice
- 4. Antonyms
- Synonyms

- 6. Prefix and Suffix
- 7. Parts of Speech
- 8. Narration
- 9. Writing on a given Topic

2. Words & phrases used for conversation

05 Session

Making statements, questions, order & suggestions - denying -rejecting-disagreeing-possibilityability, permission, obligations etc.

- 1. Dialogues
- 2. Public speech

- 3. Telephonic Conversation
- 4. Writing skills
- 3. Writing Welcome Speech & Vote of Thanks.

03 Session

4. PRINCIPLES OF PUBLIC SPEAKING

- 1. Definition and Purpose
- 2. Process
- 3. Guidelines
- 4. Helpful Expressions of Introduction & Conclusion

- 03 Session
- 5. Taking Command of audience attention span
- 6. Role of Accent, Tone ,Intonation
- 7. Body Language
- 8. Types: Speech, Elocution, Extempore, debate etc.

5. PRE JOB TRANING

- 1. Listening & Reading Comprehension /Telephonic skill (oral communication & listening Practice)
- 2. GD, Interview Techniques

05 Session

- 3. Specific activities in writing skills.
- 4. Writing Application for Jobs.
- 5. CV Writing



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6. Presentation Skills

04 Session

- a. Planning & structuring Presentation
- b. Tricks to develop rapport with the audience and different types of audiences.
- c. Effective use of Chalk & talk with use of LCD & Power point.

Course Outcome

After completion of the above course student will able to give professional & effective presentations. Student will face the interview confidently.

Prof. Reuben Umap

Dr. Manohar Karade

Dr. Umesh B Nath Coordinator HOD

Director DIRECTO

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Marks of the Exam -50

Q1. Extempore Speech

Q2. Self introduction

Q.3 Group Discussion

Prof. Reuben Umap

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Dr. Manohar Karade

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Director DIRECTOR

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ADD ON SYLLABUS (2021-2024)

Course Overview: This course is designed to teach how develop personality And how it is useful in students employability.

Course Objectives -

1.To make aware of personality aspects.

2. How to enhance personality

Course Outcome - Student will be able to build positive personality with effective body language

Course Duration - 30 hrs. Marks of the Exam -100 ourse Coordinator - Prof. Reuben Umap

Evaluation of students – Class room presentations (Introduction/ Group discussions / Presentations/Debates/ role play)

UNIT I

The concept of personality - Dimensions of personality - Theories of Freud & Erickson-Significance of personality development. The concept of success and failure: What is success? - Hurdles in achieving success - Overcoming hurdles - Factors responsible for success - What is failure - Causes of failure. SWOT analysis.

UNIT II

Attitude & Motivation Attitude - Concept - Significance - Factors affecting attitudes - Positive attitude - Advantages - Negative attitude - Disadvantages - Ways to develop positive attitude - Differences between personalities having positive and negative attitude. Concept of motivation - Significance - Internal and external motives - Importance of self- motivation- Factors leading to de-motivation

UNIT III

Self-esteem Term self-esteem - Symptoms - Advantages - Do's and Don'ts to develop positive self-esteem - Low self-esteem - Symptoms - Personality having low self-esteem - Positive and negative self- esteem. Interpersonal Relationships - Defining the difference between aggressive, submissive and assertive behaviours - Lateral thinking.

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UNIT IV

Other Aspects of Personality Development Body language - Problem-solving - Conflict and Stress Management - Decision-making skills - Leadership and qualities of a successful leader -Character building -Team-work - Time management - Work ethics -Good manners and etiquette.

UNIT V

Employability Quotient Resume building- The art of participating in Group Discussion - Facing the Personal (HR & Technical) Interview -Frequently Asked Questions - Psychometric Analysis -Mock Interview Sessions.

Books

Organisational Behaviour - Suja Nair - HPH

Organisational Behaviour - K. Ashwathappa - HPH

Prof. Reuben Umap

Coordinator

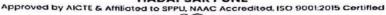
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Marks of the Exam -100

Q1. Self introduction

Q2. Mock Interview

Q.3 Role Play

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Notice

Date: 22/11/2022

Dear students all of MBA-II, Faculty members, non-teaching are hereby informed that, JSIMR is offering Add on Course of Global Talent Track (GTT) for 15days, i.e. from 12/12/2022 to 29/12/2022, 10.00am to 4.00pm. followed by examination and certification.

This is compulsory Course for all MBA II year students only for A.Y. 2022-23. Follow the bellow time table.

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Prof. Reuben Umap Coordinator

Dr. Umesh B Nath HOD

Dr. Manohar Karade DIRECTOR

J. S. P. M.'S

Date: December 12, 2022, to December 29, 2022

Duration: 10:00 AM to 4:00 PM

Objectives:

- 1. To provide students with a comprehensive understanding of various aspects of business management and personal development.
- 2. To enhance students' practical skills such as time management, stress management, and effective communication.
- 3. To prepare students for the challenges of the job market by offering guidance on resume writing, interview skills, and professional etiquette.
- 4. To in still confidence and professionalism in students, enabling them to excel in team environments and contribute effectively to organizational goals.
- 5. To facilitate practical application of theoretical knowledge through industrial visits and mock interviews.

Training Modules:

1. CEO Circle - Understanding Yourself

• Explored self-awareness and understanding personal strengths and weaknesses.

2. SWOT Analysis

• Taught the technique of analysing strengths, weaknesses, opportunities, and threats for effective decision-making.

3. Building Felt Confidence

• Strategies for enhancing self-confidence and assertiveness.

4. Listening Skills

• Importance of active listening and techniques for effective communication.

5. Time Management

• Techniques and tools for efficient time utilization and productivity enhancement.

6. Stress Management

• Coping mechanisms and stress reduction strategies for maintaining well-being in a professional environment.

7. Business Etiquette

• Guidelines for professional conduct and etiquettes in business settings.

8. Professionalism and Teamwork

• Emphasized the importance of professionalism and collaboration in a team environment.

9. Grooming and Body Language

• Insights into the significance of grooming and non-verbal communication in professional interactions.

10. Perception Management

• Techniques for shaping and managing personal and professional perceptions.

11. Interview Types & Skills

• Preparation for different types of interviews and honing interview skills.

12. Resume /CV Writing

• Guidelines for crafting impactful resumes and CVs.

13. Job Application Filling

Practical insights into filling job applications effectively.

14. Group Discussion

Strategies for participating constructively in group discussions and assessments.

15. Mock Interviews

• Simulated interview scenarios to practice and refine interview skills.

16. Accounting: Introduction to Financial Accounting

• Fundamentals of financial accounting including principles, concepts, and conventions.

17. Journal, Ledger, and Sub-Ledger

Practical aspects of journalizing and ledger maintenance.

18. Closing & Adjusting Entries/Trial Balance

Understanding closing entries and preparation of trial balance.

19. Reconciliations

• Techniques for reconciling financial records and statements.

20. Final Accounts-Trading /P&L and Balance Sheet

• Preparation and analysis of trading, profit & loss, and balance sheet accounts.

21. Basic Accounting Terms

• Introduction to fundamental accounting terminologies.

22. Industry & Domain Overview F&A

• Insights into the finance and accounting industry and its dynamics.

23. Accounts Payable (P2P)

• Understanding the accounts payable cycle including invoicing and payments.

24. Accounts Receivable (O2C)

• Overview of the accounts receivable cycle encompassing order management and collections.

25. General Ledger (R2R)

• Understanding the general ledger process and reconciliation to reporting cycle.

26. Digital Literacy: MS Office

• Proficiency development in Microsoft Office tools - Word, PowerPoint, and Excel.

27. Industrial Visit

• Practical exposure through an industrial visit to apply theoretical knowledge in real world scenarios.

28. Module Assessments

• Evaluation of understanding and proficiency through assessments covering various modules.

Prof. Reuben Umap Coordinator

Dr. Umesh B Nath HOD

Hadapsar Pune - 411 028 Dr. Manohar Karade
Dilettor CTOR

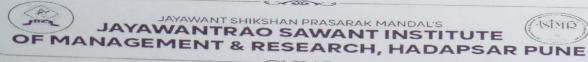
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SR.NC	DATE	Module	Sub module	Duration	
			SWOT Analysis	Duratio	
1 12-1		CEO OL L	building 'felt Confidence Listening Skills'	-	
	12-12-2022	CEO Circle Understanding you	Time Management	- 8	
		700		_	
			Stress Management		
		Business Etiquette	Professionalism and Team Work	8	
2	13-12-2022		Grooming and Body language		
		Perception Management ARO	8		
			Resume /CV Writing		
3 14-	14-12-2022	Interview Types & skills	Job Application Filling		
			Group Discussion		
		Mock Interviews	F2F Interview (One to one/Panel)	8	
4	15-12-2022				
			Mock interview		
			Introduction to Financial Accounting		
			Accounting Principles/Concepts and Conventions		
5	16-12-2022	Accounting	Golden rules of accounting		
	19-12-2022		GAAP/IFRS		
			Journal, Ledger and Sub-Ledger Closing & Adjusting Entries/Trial Balance		
		,	Reconciliations		
			Final Accounts-Trading /P&L and Balance Sheet	16	
		Accounting	Basic Accounting Terms		
5	20-12-2022		Journal Entries/Enterprise resource planning- ERP		
			Industry & domain overview F&A		
			Jargons - Technical terms of F&A Job Market /Major players in the market - F&A		
			Accounts Payable-Introduction		
	21 12 2022		P2P cycle		
	21-12-2022	2-2022	Invoicing/Payment		
6		P2P	Month end activities		
			Industry & domain overview P2P	16	
	22-12-2022		Jargons - Technical terms of P2P		
			Job Market /Major players in the market - P2P	-	
			Account Receivable -Introduction		
			O2C Cycle	-	
	23-12-2022		Order Management/Cash Application	-	
7	24-12-2022	O2C	Collections/Deductions		
			Industry & domain overview O2C	16	
12			Jargons - Technical terms of O2C	-	
			Job Market /Major players in the market - O2C	-	
	32	2-2022 R2R	General Ledger -R2R		
			R2R cycle		
8	26-12-2022		R2R process		
	#U-18-#U64	NAN	Industry & domain overview R2R	16	
17.14	The same		Jargons - Technical terms of R2R		
			Job Market /Major players in the market - R2R		
9	27-12-2022	Digital Literacy	Ms office *Word "PowerPoint "Excel	16	
10	28-12-2022	Industrial visit 1	Industrial visit 1/Mock interview	0	
11	29-12-2022	Module assessments	FOA/AP/AR/GL/Aptitude test/Mock interview	8	
		THE RESERVE OF THE PARTY OF THE	Total Hours	8	

Prof. Reuben Umap Coordinator

Dr. Umesh B Nath HOD

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